# About us







# Herbert

We provide customers with innovative technological solutions that enhance process, workflow and business productivity.



# Let us tell you more



#### Heritage

We started in London in 1760, offering exceptional butchery knives. Over the years we have expanded from humble beginnings in Cheapside, to a countyside location (Haverhill) close to Cambridge, and we have also expanded the product solutions that we offer, moving in to weighing and labelling solutions, and then in to hardware and software solutions.

We are now an established provider of class-leading solutions to major organisations in fast moving industries in the UK, providing clients with solutions that give them the competitive edge.



#### **Our Focus**

We have a simple and effective business focus:

Provide customers with innovative technological solutions that enhance process, workflow and business productivity.

We are all about listening to customer needs and offering innovative solutions.



#### **Our Solutions**

We form strong partnerships with global technology leaders, so as to implement consultatively chosen solutions, all delivered with our class-leading installation and support.

Our products can be categorised as follows:

**Digital Merchandising** 

Food processing

Weighing & Labelling

Software

In-building Distributed Antenna Systems

Payment & Collection

Services



#### **Our Markets**

We cover a wide range of markets, where we have implement a variety of solutions:

Retail

Warehousing, Tran§sportation and Logistics

Postal and Courier

Healthcare

**Local Authorities** 

#### Manufacturing



### **Our People**

Our people are our future. We have dedicated teams covering areas such as Sales, Marketing, Technical, Commercial, Accounts, Human Resources, Production, Purchasing and Customer Service & Support, to name just a few.

We are fortunate enough to have a dedicated team of field-force engineers covering the length and breadth of the UK and Ireland, ensuring that our solutions are installed and maintained at all times, and a dedicated Call Desk, keeping our customers happy night and day.



#### Some of our Customers

Here is a small list to you give you an idea of who we keep happy with technology solutions.

Tesco

StatKraft

Co-op

Royal Mail

Sainsbury's

Mid-Essex NHS Trust

BP

**McDonalds** 

M&S

Costco

Silverstone

Coca-Cola

...to name but a few



### **Explore our company**

Take a look at our company video for more insight into our world:

https://youtu.be/B96dg7BQnuU